

Project Nova

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| Issues | <ul style="list-style-type: none">▪ A diverse manufacturer and importer of industrial and retail products had experienced a downturn in trading in a number of its subsidiaries.▪ One of the Group's three banks had indicated a desire to exit.▪ The poor trading and therefore cash position meant the Group required a further injection of capital to fund a restructuring plan.▪ We introduced a distressed debt investor. |
| Challenge | <ul style="list-style-type: none">▪ Identify and understand the impact of a proposed Group restructure on the future viability of the Group |
| Outcomes | <ul style="list-style-type: none">▪ We reviewed historic results and forecasts for each business unit and determined sensitivities to forecast EBIT based on our analysis of turnaround plans.▪ We identified the one-off investments required to normalise both creditors and stock.▪ We mapped the cash flow effect of the sensitised forecast and the impact on the merits of the investment. |
| Result | <ul style="list-style-type: none">▪ Delivered a comprehensive financial due diligence report to investors in 4 weeks |
| Solutions | <ul style="list-style-type: none">▪ Distressed M&A▪ Capital Restructuring |