

Project Yarra

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| Issues | <ul style="list-style-type: none">▪ A listed Australian Group was experiencing performance below its required benchmark return in one of its businesses.▪ The Company had recently tried to sell the business without success.▪ The Board wanted to explore all available exit options. |
| Challenge | <ul style="list-style-type: none">▪ Understand the 'value chain' benefits of the business to the Group and identify, and cost various exit options. |
| Outcomes | <ul style="list-style-type: none">▪ We reviewed the Company's forecasts for the business to understand the 'upstream' and 'downstream' value it added to other Group companies.▪ We assisted management to identify opportunities to improve the company's performance to required benchmark levels.▪ We provided management with the framework to determine their preferred exit option and prepare the detailed plans to execute that option, if the turnaround could not be achieved. |
| Result | <ul style="list-style-type: none">▪ The Group had a documented exit strategy to implement should a turnaround in performance not be achieved. |
| Solutions | <ul style="list-style-type: none">▪ Distressed M&A |