



## Andrew Fressl

POSITION	Partner	SYDNEY OFFICE
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### Qualifications & Memberships

- Member, CA ANZ
- Fellow, Financial Securities Institute of Australia
- Graduate Diploma of Applied Finance & Investment
- Accredited Business Valuation Specialist with the CA ANZ
- Bachelor of Commerce (Accounting & Finance), University of Western Sydney

Over the past 20 years, Andrew has provided corporate advisory services to a wide range of public and private companies, and private equity groups both within Australia and internationally.

He specialises in due diligence, transactions management, sell side assistance, and valuation advice. Andrew has a deep understanding of market and deal dynamics and has worked with organisations across a wide range of industries.

He has developed an impressive array of acquisition and vendor due diligence, sell-side advisory and valuation experience. Highlights from his experience include Aura Capital's acquisition of Telstra Phonewords, Amaysim's acquisition of Jeenee Mobile and OVO Mobile, Catapult Sports' acquisition of XOS and leading the sale of both Oxley Home Care and PresCare Home Care and Community Division to myHomecare. His extensive valuations experience includes purchase price allocation advice and intellectual property valuations for several groups – including HOYTS, McPhersons, FujiFilm, WH Soul Pattinson, Sumitomo, CK Life Sciences and SUEZ and various independent expert valuation reports for ASX and other Corporations Act requirements.

### Engagement Experience

#### Acquisition and pre-lend due diligence

- Aura Capital's acquisition of Telstra Phonewords
- Axle Equity Partners investment in Star Car Wash Café
- Catapult Sports' acquisition of XOS
- Pureprofile's acquisition of Cohort
- Flight Centre's acquisition of BYOjet
- Sun Capital's acquisition of Who Rae
- Allegro Private Equity's acquisition of the Hastie Services business
- Sumitomo's acquisition of 50% of the Isaac Plains Coal operations
- Hills Limited's acquisitions of the Hills Health Solutions portfolio
- Allegion Inc's acquisitions of Brio and Fire Safety and Hardware
- Golden State Foods acquisition of Snap in New Zealand
- Various acquisitions for various in-home care providers

#### Sell side advisory

- Sale of The Eventful Group's Techfest event portfolio to Hannover Fairs
- Sale of Oxley Home Care to myHomecare
- Sale of PresCare's Home and Community Division to myHomcare
- Assistance regarding the sale of Hills Limited's UHS Systems



## Andrew Fressl

## Partner

- Led the sale of Associated Grain to Agrocorp International
- Led the sale of LegalStream, a legal and professional services outsourcing business

### Valuations

- Modelling and valuation advice regarding offer analysis and structuring
- Purchase price allocation advice for several groups including McPhersons, FujiFilm, Hills, Catapult Sports, CK Life Sciences, Sita (nka Suez)
- Various independent expert's valuation reports for ASX and other Corporations Act requirements
- Valuations to satisfy tax and other statutory obligations including report for Tribe Breweries re pre transaction restructuring to obtaining investment from Advent Partners
- Valuation reports for shareholder negotiations and disputes
- Portfolio reviews and impairment analysis