



Nathan Baird

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Qualifications & Memberships

- Member, CA ANZ
- Graduate Certificate in Computing, University of NSW
- Bachelor of Business, University of Technology, Sydney

Nathan is an experienced chartered accountant with a demonstrated track-record of managing complex projects to deliver high quality outcomes for clients. As a transactions specialist, he provides advice on mergers and acquisitions, divestitures and capital raisings.

Nathan has extensive due diligence and sell-side assistance experience working with corporate and private equity clients. He also partners with his clients to provide specialist services including transaction management, business integrations and process improvement, financial modelling, financial model reviews, and data analytics.

Nathan has a deep understanding of the financial services sector, having worked in the industry for over five years providing corporate advisory and outsourced CFO services. He has also worked with organisations from a broad range of industries including technology, media and telecommunications, retail, manufacturing and distribution, franchising, health and childcare, energy, infrastructure, and construction and engineering.

Engagement Experience

Due diligence and sell-side assistance

- Aura Funds Management: acquisition due diligence on Telstra Phonewords.
- Axle Equity Partners: acquisition due diligence on the Star Carwash group.
- Cabcharge: due diligence and advisory.
- Enrich Living: due diligence and advisory.
- Hunter Hall: due diligence on Pengana Capital.
- TeamInvest Private: acquisition due diligence engagements including a national electronic goods distribution business and a franchise management business.
- WH Soul Pattinson: acquisition due diligence on a fund manager.
- WhistleOut: vendor due diligence on sale to Sykes Enterprises (NasdaqGS:SYKE).
- Vendor due diligence of a global manufacturer of smart device accessories.
- Sell-side assistance for a leading provider of fiduciary and administration services.

M&A transaction management

- RCR Tomlinson Limited: carve-up and sale of the businesses and assets of RCR Tomlinson Limited in voluntary administration, a publically-listed multi-discipline engineering company with a national footprint and revenues exceeding A\$2bn. Includes sales to John Holland Group, CIMIC/UGL, NRW Limited, Environmental Group Limited, Unique Metals Group, and AvidSys.

Business integration and process improvement

- Nikko AM: finance integration and process improvement in relation to acquisition of Tyndall Asset Management from Suncorp.
- Finance transformation assistance in respect of a non-bank lender.



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- For over five years, Nathan worked with some of Australia's leading financial services businesses developing finance systems and processes, leading finance teams as an outsourced CFO, and providing other corporate advisory services.

[Financial models, valuations and data analytics](#)

- Financial model review on a tender for the ACT Streetlights Project.
- Centennial Property Group: financial forecast due diligence on a portfolio of childcare centres.
- Valuation of a leading provider of fiduciary and administration services.
- Multiple data analytics projects for clients in retail, manufacturing, printing and technology, and other industries.