



David King

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Qualifications & Memberships

- Member, CPA Australia
- Green Belt, Lean Six Sigma
- Bachelor of Business, Federation University
- Volunteer Firefighter, RFS NSW

David has more than 30 years of financial and operational experience in large corporations driving business transformation and turnaround, process improvement, and commercial growth in Australia and internationally.

David has a diverse background in supply chain and operations, shared services streamlining, manufacturing, procurement, merger integration, waste management and sustainability, finance effectiveness, and global product management. He partners with clients to navigate situations involving business turnaround, process re-engineering, people development and improved stakeholder engagement.

Throughout his career, David has worked on complex global and regional engagements across South East Asia, Europe, and Oceania. His roles include business development, international freight management, logistics, product commercialisation, ERP system implementations, financial management, and customer service.

His extensive experience encompasses designing manufacturing footprints in Asia, China and Europe, implementing large scale supply chain projects, shared service offshoring, onshoring and outsourcing, strategy development, process efficiency improvement, contract manufacturing and transformative M&A integration mandates.

Engagement Experience

- Conducted a detailed Asian supply chain review for a large manufacturer that successfully established an outsourced 3PL warehouse in Singapore.
- Designed and implemented an operational model change that led to the establishment of a new European customer service centre in Poland moving roles from decentralised locations into a centralised team.
- Adopted lean techniques to review a global product supply chain that led to the endorsement of a greenfield manufacturing expansion into China (Suzhou, Yantai, Wuxi), Poland (Sosnowiec), Romania (Ploiesti) and USA (Canton), and a contract manufacturing arrangement with a Japanese competitor.
- Successfully spearheaded critical business restructuring outcomes in a medium sized logistics business through offshoring backoffice activities to global service partners in Philippines and India.
- Successfully led multiple M&A integrations in the waste management, mining services, manufacturing, and facilities management sectors.
- Led a SAP rejuvenation project to redesign the baseline operations and implement new process controls to stabilise and improve productivity.
- Devised, and subsequently implemented, the governance strategy for a large ASX listed company to successfully aid the transition of the global finance and procurement operations offshore resulting in c.40% cost reductions through numerous efficiency measures, and c.25% improvement in qualitative metrics.



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Director

- Successfully transitioned the core finance functions of a NZ entity from JDE to SAP over a three-month operating window.
- Developed centres of excellence for Procurement to Pay (PTP), Master data and Contract to Cash (CTC), in a large facilities management company involving the centralisation of customer service, finance administration and office management across a large team of 500 employees servicing 120 contracts across ANZ.
- Developed and implemented a detailed program of robotics initiatives to automate SAP and Microsoft Office transactional activities.
- Initiated an in-depth waste evaluation with an outsourced provider that identified over 100 areas of poor-quality input from the business that needed to be measured, communicated and rectified.
- Broad exposure and capability in technology transformation projects within multinational corporations, having led and participated in ERP system upgrades and transitions from JDE to SAP, EDI to SAP, SAP r1 to SAP r3, SAP to JDE, and Microsoft Dynamics to JDE.
- Designed and implemented, a suite of enhanced organisational structures and accountabilities across the majority of functions within a major waste services corporation that resulted in a streamlined analytics tool for both performance measurement and benchmarking.