



Hugh Monaghan

POSITION	Partner	SYDNEY OFFICE
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Qualifications & Memberships

- Member, CA ANZ
- Bachelor of Commerce, The University of Melbourne

Hugh provides financial due diligence and advisory services in relation to mergers and acquisitions, divestitures and capital raisings. He has more than fifteen years of experience as a Chartered Accountant and has specialised in transaction services for over 15 years.

Hugh has advised a wide range of corporate and private equity clients on corporate finance matters across a number of industries. These include financial services, media, engineering services, gaming, health, technology and mining services.

With a demonstrated track record, Hugh has provided vendor and acquisition due diligence and sell-side assistance for a broad range of high-profile deals. In vendor and sell-side due diligence, he has worked with Zala, Xact Solutions, MyLifeMyFinance, Tribe Breweries, Fitness First Australia, ANZ, Fairfax Media, Helicopters New Zealand, Tenix and NSW Treasury. He has provided due diligence assistance to ILGA (Crown Resorts), WH Soul Pattinson, Cabcharge, SUEZ Australia, Fairfax Media, Westpac, CIMIC, Anchorage Capital, Caltex, Allegro Funds, and many other major corporations. Hugh has also provided sale process management services on a range of matters including Great Southern, Santanol, Hughes Drilling, Nitro Drilling and Horizon Science.

Engagement Experience

Vendor due diligence and sell-side assistance

- Zala: vendor due diligence on sale to BIG, a US based beauty products company.
- Xact Solutions: sell-side assistance on sale to TM Insights
- MyLifeMyFinance: sell-side assistance on sale to Challenger Limited
- Project Aperol: sell-side assistance and vendor due diligence for a mining services business
- Tribe Breweries: sell-side assistance and vendor due diligence in relation the sale of a minority stake to Advent Private Equity.
- Project Litho: vendor due diligence on a major print business.
- Fitness First Australia: sell-side assistance on Active Media Group.
- Project Mall: Acquisition and vendor due diligence on a merger in the outdoor advertising sector.
- ANZ: vendor due diligence on Oasis.
- Fairfax Media: merger of Fairfax Radio Network and Macquarie Radio Network.
- Fairfax Media: sale of 96FM to Australian Radio Network.
- Project Reach: sell-side assistance on Clifford Hallam Healthcare.
- Project Pyrmont: vendor due diligence of a specialist fashion manufacturing and distribution business.
- Helicopters New Zealand: vendor due diligence on the sale to Canadian Helicopters.
- NSW Treasury: sale of the NSW Lotteries business to Tatts.



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- Tenix Pty Ltd: vendor due diligence of Tenix Defence on sale to BAE.
- Olex Pty Ltd: vendor due diligence of Olex Pty Ltd.

Acquisition due diligence

- Project Golden Syrup: acquisition due diligence on a major logistics provider.
- Project Andre: acquisition due diligence on a leading healthcare group.
- Project Ohio: acquisition due diligence on a major rail operator.
- ILGA: due diligence in relation to the proposed acquisition of Crown Resorts Limited.
- Ausenco: acquisition due diligence on QCC, a division of Downer EDI
- WH Soul Pattinson: acquisition due diligence on Aquatic Achievers.
- Axel Equity Partners: acquisition due diligence on Star Carwash.
- Hunter Hall: due diligence in relation to the merger with Pengana Capital.
- WH Soul Pattinson: acquisition due diligence on Pengana Capital.
- WH Soul Pattinson: acquisition due diligence on Ironbark Asset Management.
- Caltex: acquisition due diligence on Nashi.
- Cabcharge: Project Como acquisition due diligence and advisory.
- SITA Australia: acquisition due diligence on a skip hire company.
- Fairfax Media: acquisition due diligence on Open Air Cinemas.
- Fairfax Media: acquisition due diligence on an events company.
- Allegro Funds: acquisition due diligence on Carpet Court NZ.
- Anchorage Capital: acquisition due diligence on Mark Group.
- Dick Smith Limited: acquisition due diligence on Mac 1.
- Allegro Funds: acquisition due diligence on Custom Coaches.
- SITA Australia: acquisition due diligence on MAILS Pty Ltd.
- New Evolution Ventures: acquisition of V Group comprising Hard Candy, Crunch and UFC gyms in Australia.
- Due diligence of the ARL and NRL on behalf of the incoming ARL commissioners.
- Project Safin: due diligence on the proposed acquisition of a metal recycling plant.
- Ironbridge Capital: acquisition due diligence in relation to Ironbridge's acquisition of Repromed, an Adelaide based IVF provider.
- ING Australia: acquisition due diligence in regard to the proposed acquisition of a wealth management business.
- Westpac banking corporation: pre approach transaction support and acquisition due diligence on Westpac's acquisition of St George Bank Limited.
- Colony Capital Asia: acquisition due diligence on investment in Challenger Financial Services Limited.

Sale process management

- Santanol: sale process for a minority stake in Alpha and Beta Santanol.
- Hughes Drilling Limited: sale (via DOCA) to Allegro Funds and NRW Ltd.
- Horizon Science Pty Ltd sale to the Product Makers.
- Nitro Drilling Pty Ltd sale to Mitchell Drilling.
- Immune System Therapeutics Ltd sale to Haemalogix Pty Ltd.
- Southern Engineering Services Pty Ltd (break up and sale).
- GEON Group: sale of Australian and New Zealand Assets.
- Hastie Services: sale to MBO team backed by Allegro Funds.
- Great Southern Limited: sale of Great Southern's forestry assets to New Forests.



McGrathNicol

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