



Rob Brauer

POSITION	Partner	PERTH OFFICE
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Qualifications & Memberships

- Member, Turnaround Management Association (TMA)
- TMA, WA Committee member
- Member, ARITA
- Graduate, Australian Institute of Company Directors
- Registered Liquidator
- Member, CA ANZ
- Bachelor of Economics (Accounting)

Rob has nearly 20 years experience as a restructuring and turnaround specialist working with directors, boards and lenders to assist businesses of all sizes in financial difficulty or distress.

Rob has broad industry experience, with particular expertise in mining and mining services, construction and engineering, agribusiness, manufacturing and hospitality gained from in-country assignments throughout Australasia, Europe, the Middle East and the Americas.

Rob has provided expert guidance to a variety of companies on matters such as restructuring options, performance improvement initiatives and feasibility assessments. As a restructuring expert, he has undertaken some of McGrathNicol's most complex restructuring or investigation assignments and provided independent business reviews on more than 100 businesses.

Rob is an expert in the Safe Harbour legislation designed to protect directors whilst they undertake a business rescue or turnaround plan.

Engagement Experience

A selection of assignments is provided below:

Restructuring

- Administrator of RCR Tomlinson Limited, an ASX listed construction and engineering business.
- Receiver and Manager of Quintis Limited, as ASX listed sandalwood MIS.
- Advisor to the senior lenders of Gascoyne Resources, an ASX listed gold miner.
- Advisor to the secured lender of a large WA based construction company.
- Liquidator of one of Australia's largest unregistered "Ponzi" schemes.
- Receiver and Manager of Maroon Gold, a mining company based in Charters Towers, QLD.
- Administrator of 'Matisse Beach Club', a 1,000 person hospitality venue.
- Multiple safe harbour reviews to ASX listed and private companies to advise on better outcome assessments and turnaround plans.
- Tribute Group receivership (comprising large regional accommodation, mining services and commercial laundry businesses).
- Advising the banking syndicate of Babcock & Brown International on a successful financial restructure of a \$3bn debt.
- Managing the receivership and sale process for several of Commander Communications' (an ASX listed telecommunications company) businesses.
- Independent review of an ASX-listed mine equipment manufacturer which included in-country reviews in Peru, Chile, Colombia and the USA.



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Partner

- Advisor on an aquaculture 'live export' business and exporter to China with liquidity shortages.
- Independent review of an ASX-listed engineering group including in-country reviews in Peru and Canada.
- Cash flow review of Middle East operations for the board of an ASX listed construction group to assess ongoing viability and funding gap.
- Independent review of an ASX listed cotton ginning and marketing company including review of hedge book and inventory finance facilities.
- Bank secondment to corporate agribusiness team as a senior relationship credit manager principally managing rural supplier and winery customers.
- HIH Group liquidation and schemes of arrangement focusing on the strategic collection of \$500m reinsurance recoveries via negotiation across Australia, Europe and UK.
- Range of mid-market voluntary administration and liquidation appointments across multiple industries such as construction and mining services.

Advisory

- Forecast review on behalf of the board of an ASX-100 engineering group with concerns following multiple profit downgrades. Included in-country reviews in China, UAE, UK and USA.
- Performance improvement project of 'blue chip' mining company to identify new initiatives to improve short term cash generation.
- Company advisor leading refinance negotiations on behalf of franchisees.
- Co-project lead for solvent wind down and exit of UBS Wealth Management business from Australia.
- 'Health check' review of rapidly growing construction business to provide guidance on appropriate governance, risk management and reporting changes.
- Multiple solvent creditors' schemes of arrangement for insurance companies in run-off.
- Investigations into alleged employee fraud and asset misappropriation.