



Rob Smith

POSITION	Partner	MELBOURNE OFFICE
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Qualifications & Memberships

- Member, CA ANZ
- Member, AICD
- Registered Liquidator
- Member, ARITA
- Graduate Diploma of Applied Finance and Investment
- Bachelor of Commerce, University of Melbourne

Board Roles

- Non-Executive Director, Boart Longyear

For nearly 20 years Rob has assisted corporates across Australia, the US and Asia. Rob specialises in working with companies with financial and strategic challenges, as well as assisting healthy businesses to grow or perform better.

Rob has led numerous complex restructuring engagements; business improvement and transformation assignments; independent business reviews; strategy implementations; insolvencies; safe harbour engagements; and held senior interim executive positions. He has extensive experience delivering services in retail, mining and mining services, construction, transport, energy, consumer goods, infrastructure and manufacturing.

Rob is a non-executive director of ASX listed Boart Longyear, the largest drilling company in the world, and is also a registered liquidator.

Engagement Experience

Performance improvement, strategy and interim management

- Strategy advisor to a large unlisted energy business, facilitating the Argenti strategy system.
- Performance improvement and governance with a financial services business.
- Transformation services to a large Australian retailer.
- Transformation and strategic services to a large Australian utility.
- Cash, working capital and financial reporting improvement for a large energy company.
- Interim management role to a large energy business (generation and retail), serving on the Finance Leadership Team for more than 12 months.

Business restructuring, workout and turnaround

- Safe harbour advisor to a retail and logistics business.
- Advisor to US noteholders and the local syndicate of a large listed construction business.
- Advisor to the board of a large infrastructure business.
- Advisor to the banking syndicate of McAleese Limited.
- Advisor to the lender of a large Australian earthmoving and hire business.
- Independent business reviews on companies in the retail, recruitment, food and beverage, mining services, biotechnology, transport, wholesale, manufacturing, agribusiness and services industries.

Insolvency

- Receiver of Australian Road Express, a transport business.



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Partner

- Receiver of Rivet Mining Services East, a mining services business.
- Receiver of Heading Contractors, a contracting business.
- Liquidator of a diving services business.
- Managing the insolvencies of other trading businesses in the retail, manufacturing, automotive, food and technology industries.